

September 2018

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A note from the President

My fellow members,

Hello and welcome to the 2018-2019 program year. I'm honored to serve as the Sacramento Gold Rush Chapter's President. Currently, the board is working diligently to put together fun and educational events. This boards goal is to provide training, leadership, and networking opportunities for our members and nonmembers. You can expect our chapter to continue to establish our footprint as a valuable resource for training and networking for both the government and industry contracting communities.

If you would like to help the chapter or volunteer in any capacity please contact us at ncmagoldrush@gmail.com.

Warm Regards,

Lindsay Silliman
President, CMLDP

Contact Us

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Sacramento Gold Rush
Chapter

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NCMA Chapter Officers 2018/2019

The Sacramento NCMA Chapter would like to thank all the members that participated in the Voting Booth or submitted votes using the survey monkey or emailing the ballots in.

Here are the new Chapter officers for the 2018/2019 program year.

Chapter President	Lindsay Silliman
President Elect	Chris Tande
VP Social Media/Marketing	Kenetta Meares
VP Hospitality/Secretary	Rachael Becker
VP Education/Awards	Delaine Alvarez
VP Programs/Operations	Jaime Kelley
Treasurer	Mohammad Akhtar
VP Membership	Michael Douglas

Updated Biographies have been published here:

NCMA Announces Board of Directors for 2018–2019 Program Year

Contact name: Amanda Gillespie Contact phone: 571-382-1127

The National Contract Management Association (NCMA) is pleased to announce the NCMA Board of Directors for the 2018–2019 program year, which commences July 1, 2018. All members of the board will congregate for their first meeting during NCMA’s World Congress 2018 in Cleveland, OH, July 22–25, 2018.

“The NCMA Board of Directors for PY19 is comprised of a dynamic group of contract management professionals who will serve the organization well. They bring forth a wealth of diverse knowledge and commitment to the profession. Together, we will continue to advance the strategic mission and vision of the organization and provide exceptional value to our membership. I look forward to another great year!” said NCMA President-Elect Charlie Williams.

NCMA is led by volunteer members who are elected officers. The 2018–2019 Board of Directors are:

- Charlie Williams (President)
- Debra Scheider, CPCM, Fellow (President-Elect)
- Kimberly Rupert, CPCM, CFCM, Fellow (Past President)
- Tim Applegate, CPCM (Director)
- Sara Brown, CFCM, Fellow (Director)
- Amanda Christian (Director)
- Shenè Commodore, CPCM, Fellow (Director)
- Carly Cox, CFCM, Fellow (Director)
- Heather Dallara, CFCM, Fellow (Director)
- Margaret DiVirgilio (Director)
- Richard Ginman, CPCM, Fellow (Director)

- Ruby Harvey (Director)
- John Horan, JD (General Counsel)
- Virginia Huth (Director)
- Jeffrey Napier, CPCM
- Dr. Rene Rendon, CPCM, CFCM, Fellow (Director)
- Mitchell Ross, Fellow (Director)
- Steven Sarris, CPCM (Director)
- Allie Stanzione, CPCM, CFCM, Fellow (Director)
- Melissa Starinsky (Director)
- Heidi Timmerman, CPCM, Fellow (Director)
- Stephen Yuter, CPCM, CFCM, Fellow (Director)

Lifetime Certification Members

Members who currently hold a Lifetime Certification from NCMA have been notified by email that the Lifetime status option has been discontinued. A letter from the executive director will also be sent out soon. This policy change was required as NCMA pursues accreditation, and in order to be compliant with OPM standards of certification. If you or any of your chapter members have any questions about this policy, please do not hesitate to reach out to certification@ncmahq.org or by calling 800-344-8096.

NCMA Executive Director Mike Fischetti Announces Retirement

National Contract Management Association announces the retirement of Michael Fischetti as the association's executive director effective June 1, 2018. Fischetti joined NCMA as executive director in 2013 after serving on the NCMA Board of Directors from 2007 to 2012. NCMA Board President Kim Rupert notes, "Mike has made a positive contribution to both the association and the contract management profession. The board and staff wish him all the best in his retirement." An executive search is underway, led by the firm Staffing Advisors.

Salary Survey

The contract management profession is a dynamic, challenging, and (as demonstrated by this report) rewarding career choice.

NCMA's Contract Management Salary Surveys demonstrate that contract management professionals are highly experienced, extremely well-educated people, possessing a variety of professional certifications and designations that demonstrate their proficiency.



Whether you are a professional negotiating a pay raise, a department manager fighting for salary adjustments for your employees, or a human resources professional trying to fairly assess the proper pay levels for contract management staff, this report provides the answers you need. The analysis provides compensation information based on age, gender, education level, certifications held, experience, employer industry, organization size, years of service with the employer, position, job title, and location. The report also provides cross-tabulated data based on multiple variables, such as compensation by education and experience, and by position and location, to name only two, providing a much more in-depth look at compensation across the profession.

NCMA conducted the 2018 Salary Survey in February 2018 and the full report is now available for NCMA members to download.

GAO's E-filing System for new bid protests filed on or after May 1, 2018

GAO has established a secure and easy-to-use web-based electronic bid protest filing and dissemination system (EPDS) that is mandatory for all new protests (excluding those that include classified material) filed on or after May 1, 2018.

Protesters are required to use the system to file new protests, and there is a **\$350 filing fee**. Funds from the filing fee will be used to pay for the operation and maintenance of the system. The filing fee will not apply during the period of the pilot program.

Explore the technical reference materials below to understand more about using our new system.

If you have any questions or comments about EPDS or its related reference materials, please contact epdsfeedback@gao.gov.

From <https://www.gao.gov/legal/bid-protests/file-a-bid-protest>

2018 NCMA World Congress Presentations Available for download

Missed the fun and excitement of NCMA World Congress. Don't worry you can download the presentations and review the amazing trainings hosted at the event. The link to the NCMA World Congress training slides is listed below:

<http://www.cvent.com/events/world-congress-2018/agenda-baf91cdba67c4630ac86bd9ee790cae9.aspx>

Look at the date the session was hosted – find a session that looks interesting to you– click more under the session description
Then in the course description you will see download presentation button. You can download as many presentations as you wish. Most presenters have their

contact information listed in the slides. You can reach out to the presenters with questions.

NCMA T-Shirts

Show your NCMA Pride and get an NCMA T-shirt.

Sizes are limited.

Check out the eventbrite link to order your t-shirt today.

<https://www.eventbrite.com/myevent?eid=46687472487>

What is the next big thing in contracting - Artificial Intelligent Robotics

At World Congress the next big thing in contracting was Artificial Intelligent Robotics.

There are 26 federal agencies that are implementing AI intelligent software in their contracting practices.

I dug into the NCMA data bases and found some articles of interest for your research.

US Air Force looks to accelerate artificial intelligence contracts

<https://www.defensenews.com/digital-show-dailies/farnborough/2018/07/17/air-force-looks-to-accelerate-artificial-intelligence-contracts/>

Can AI help simplify federal acquisition?

https://fcw.com/articles/2018/01/09/ai-partnership-procurement-gunter.aspx?admgarea=TC_Policy

Big data, AI key to DOD supply-chain security

<https://fcw.com/articles/2017/06/29/supply-chain-security-carberry.aspx>

How Is China Developing AI Technology so Much Faster Than the U.S.?

<https://www.federaltimes.com/home/2018/03/15/how-is-china-developing-ai-technology-so-much-faster-than-the-us/>

DIUx Awards AI Contract to Help Air Force Decision-Making

<https://www.federaltimes.com/home/2017/08/04/diux-awards-ai-contract-to-help-air-force-decision-making/>

[https://www.ncmahq.org/learn-and-advance/events-education/presentation-archives-detail/gcms17---d02---artificial-intelligence-\(ai\)-in-smart-contracts-legal-aspects-going-forward](https://www.ncmahq.org/learn-and-advance/events-education/presentation-archives-detail/gcms17---d02---artificial-intelligence-(ai)-in-smart-contracts-legal-aspects-going-forward)

Upcoming Sacramento Gold Rush Events and Trainings

October 17, 2018 –PTAC – How to win Government Contracts

October 25, 2018 – PRIDE Industries Tour- Please register below-

<https://www.eventbrite.com/publish?crumb=3e993ac3cbb1a8&eid=50184664683>

November Networking – to be announced

December 13, 2018 – Linked in training

March 2019 – CMBOK NES date to be announced

Upcoming NCMA EVENTS

Government Contract Management Symposium (GCMS) –

December 3–4, at the Hyatt Regency Crystal City in Arlington, VA, featuring keynote speaker Keith Alexander, former director of the National Security Agency.

Breakout sessions are now posted. [Register now](#)

World Congress 2019

July 28–31, 2019 | Hynes Convention Center | Boston, MA

World Congress 2020

July 26–29, 2020 | Gaylord Texan Resort & Convention Center | Dallas, TX